The boating industry in Australia by the numbers



2017 Industry data

Turnover in 2016/17

\$8.28_{bn}

16%

13%

12%

10.5



The boating industry

covers a broad range

of sectors, with boat

sales, storage, yard services and charter

operators leading

the way.

25,340 People are employed by the industry, with a flow on of thousands more in tourism jobs

Industry profile by sector

NEW BOAT SALES

CHARTER OPERATORS

USED BOAT SALES

MOORING/MARINA

YARD SERVICES

RETAIL/WHOLESALE

ENGINE SALES

TRANSPORT

MANUFACTURING

BOATBUILDING

PROFESSIONAL

OTHER

Businesses

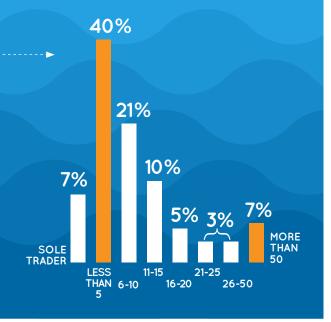
Operating in the recreational boating sector in Australia

Industry profile by employment

Companies in the boating industry are predominantly smaller businesses, typically employing less than 5 people.



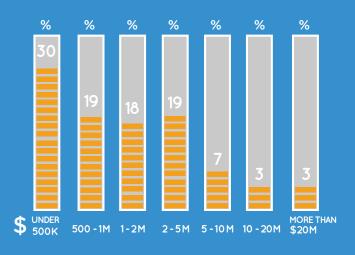
But with a number of larger companies in the boatbuilding and professional sectors



SOURCE: BIA STATE OF THE INDUSTRY SURVEY, JUNE 2017



are forecasting growth over the next 12 months



The boating industry has seen steady, healthy growth over the last two years, picking up from a down turn in 2013 – 2015

A nation of boaters



Boating is one of the leading pastimes in Australia – over 2 million Aussies have a boat licence countless non-powered watercraft Strong growth in non-powered sector outdoor, healthly lifestyle.

More than 900,000 registered boats

craft, SUPs, sailing dinghies

The fleet is growing with **15,000**

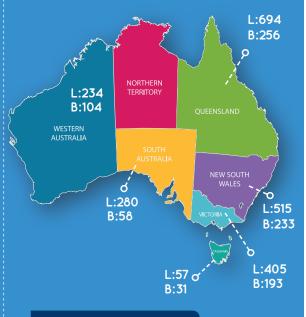
new registrations each year

plus as many again paddle



68,000 now registered PWC are the fastest growing sector of powered vessels





Licences ('000s)

Registered Boats ('000s)

SOURCE: STATE BOATING REGISTRATION AGENCES, MAY 2017